



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Fire Alarm Panel, Sprinkler, Hydrant, and Extinguisher Inspections (RFP 24-016-075)

March 19, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Chief Holdings, LLC DBA Chief Facility Defense (Fire Sprinklers & Fire Extinguishers)
4330 South Lee Street
Buford, Georgia 30518

Acom Fire Solutions (Fire Alarm Panels & Fire Hydrants)
105 Andrew Drive
Stockbridge, Georgia 30281

Award Term:

March 19, 2024 - December 31, 2028

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Scott Hindman, Lead Electronics Technician
770-460-3522 and hindman.scott@fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

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Vendor Name	Tabulation Score (Avg)	Annual Inspection Cost							
		Fire Alarm Panels	Score	Fire Sprinklers	Score	Fire Hydrants	Score	Fire Extinguishers	Score
Chief Holdings, LLC DBA Chief F	83.6	\$44,140.00	41.2	\$11,000.00	50.0	\$8,400.00	25.3	\$6,409.00	29.9
ADT Commercial LLC	61.1	\$42,966.00	42.3	\$26,505.00	20.8	\$7,168.00	29.6	\$7,505.00	25.6
PROSTAR Fire Systems	80.0	\$53,805.00	33.8	\$13,280.00	41.4	\$7,980.00	26.6	\$3,836.00	50.0
VSC Fire & Security, Inc	78.7	\$47,649.00	38.2	\$11,835.00	46.5	\$4,250.00	50.0	\$5,980.00	32.1
Acom Fire Solutions	84.4	\$36,375.00	50.0	\$17,050.00	32.3	\$4,850.00	43.8	\$7,020.00	27.3

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided a completed Solicitation Response Form, as required.	1	1
	Respondent has provided Cost Proposal Sheet(s), as required.	3	3
	Respondent has completed Business Capability Form, as required.	7	7
	Respondent has provided Product Data, as required.	2	2
	Respondent has provided three (3) Letters of Recommendation, as required.	6	3
	Respondent has provided a complete E-Verify affidavit notarized, as required.	3	3
	Respondent has provide a Certificate of Insurance meeting the minimum requirements.	2	2
	Respondent has submitted a complete W-9 Form, as required.	1	1
SECTION TOTAL		25	22
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided submittals, as required.	15	15
	Respondent acknowledged and provided additional pricing details, as required.	5	5
	Respondent acknowledged products and specifications, as required.	5	5
SECTION TOTAL		25	25
<i>Pricing Analysis</i>			
	Fire Alarm Panel Annual Inspection Cost	\$44,140.00	41.2
	Fire Sprinkler Annual Inspection Cost	\$11,000.00	50
	Fire Hydrant Annual Inspection Cost	\$8,400.00	25.3
	Fire Extinguisher Annual Inspection Cost	\$6,409.00	29.9
SECTION TOTAL		50	36.6
TOTAL TABULATED SCORE		100	83.6
Notes:	Respondent did not provide three (3) Letters of Reference, as required.	-3 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided a completed Solicitation Response Form, as required.	1	1
	Respondent has provided Cost Proposal Sheet(s), as required.	3	0
	Respondent has completed Business Capability Form, as required.	7	5
	Respondent has provided Product Data, as required.	2	0
	Respondent has provided three (3) Letters of Recommendation, as required.	6	3
	Respondent has provided a complete E-Verify affidavit notarized, as required.	3	3
	Respondent has provide a Certificate of Insurance meeting the minimum requirements.	2	1
	Respondent has submitted a complete W-9 Form, as required.	1	1
SECTION TOTAL		25	14
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided submittals, as required.	15	10
	Respondent acknowledged and provided additional pricing details, as required.	5	2.5
	Respondent acknowledged products and specifications, as required.	5	5
SECTION TOTAL		25	17.5
<i>Pricing Analysis</i>			
	Fire Alarm Panel Annual Inspection Cost	\$42,966.00	42.3
	Fire Sprinkler Annual Inspection Cost	\$26,505.00	20.8
	Fire Hydrant Annual Inspection Cost	\$7,168.00	29.6
	Fire Extinguisher Annual Inspection Cost	\$7,505.00	25.6
SECTION TOTAL		50	29.6
TOTAL TABULATED SCORE		100	61.1
Notes:	Respondent did not complete the Cost Proposal sheets, as required.	-3 Points	
	Respondent highlighted four (4) questions on the Business Capability Form and did not provide answers for those questions, as required.	-2 Points	
	Respondent did not provide Product Data, as required.	-2 Points	
	Respondent provided a Certificate of Insurance but the certificate holder was not listed as Fayette County Public Schools, as required.	-1 Point	
	Respondent did not provide all submittals, as required.	-5 Points	
	Respondent provided additional pricing details but not on the Cost Proposal sheets, as required.	-2.5 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided a completed Solicitation Response Form, as required.	1	1
	Respondent has provided Cost Proposal Sheet(s), as required.	3	3
	Respondent has completed Business Capability Form, as required.	7	7
	Respondent has provided Product Data, as required.	2	0
	Respondent has provided three (3) Letters of Recommendation, as required.	6	6
	Respondent has provided a complete E-Verify affidavit notarized, as required.	3	3
	Respondent has provide a Certificate of Insurance meeting the minimum requirements.	2	2
	Respondent has submitted a complete W-9 Form, as required.	1	1
SECTION TOTAL		25	23
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided submittals, as required.	15	10
	Respondent acknowledged and provided additional pricing details, as required.	5	4
	Respondent acknowledged products and specifications, as required.	5	5
SECTION TOTAL		25	19
<i>Pricing Analysis</i>			
	Fire Alarm Panel Annual Inspection Cost	\$53,805.00	33.8
	Fire Sprinkler Annual Inspection Cost	\$13,280.00	41.4
	Fire Hydrant Annual Inspection Cost	\$7,980.00	26.6
	Fire Extinguisher Annual Inspection Cost	\$3,836.00	50
SECTION TOTAL		50	38.0
TOTAL TABULATED SCORE		100	80.0
Notes:	Respondent did not provide Product Data, as required.	-2 Points	
	Respondent did not provide all submittals, as required.	-5 Points	
	Respondent did not provide additional pricing for sprinkler head replacement, as requested.	-1 Point	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided a completed Solicitation Response Form, as required.	1	1
	Respondent has provided Cost Proposal Sheet(s), as required.	3	3
	Respondent has completed Business Capability Form, as required.	7	7
	Respondent has provided Product Data, as required.	2	0
	Respondent has provided three (3) Letters of Recommendation, as required.	6	4
	Respondent has provided a complete E-Verify affidavit notarized, as required.	3	1
	Respondent has provide a Certificate of Insurance meeting the minimum requirements.	2	1
	Respondent has submitted a complete W-9 Form, as required.	1	0
SECTION TOTAL		25	17
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided submittals, as required.	15	10
	Respondent acknowledged and provided additional pricing details, as required.	5	5
	Respondent acknowledged products and specifications, as required.	5	5
SECTION TOTAL		25	20
<i>Pricing Analysis</i>			
	Fire Alarm Panel Annual Inspection Cost	\$47,649.00	38.2
	Fire Sprinkler Annual Inspection Cost	\$11,835.00	46.5
	Fire Hydrant Annual Inspection Cost	\$4,250.00	50
	Fire Extinguisher Annual Inspection Cost	\$5,980.00	32.1
SECTION TOTAL		50	41.7
TOTAL TABULATED SCORE		100	78.7
Notes:	Respondent did not provide Product Data, as required.	-2 Points	
	Respondent only provided one (1) of the three (3) Letters of Recommendation that were required. Respondent included a completed Reference Form with three (3) references.	-2 Points	
	Respondent provided a completed E-Verify form but did not notarize as required.	-2 Points	
	Respondent provided a Certificate of Insurance but the certificate holder was not listed as Fayette County Public Schools, as required.	-1 Point	
	Respondent did not provide a complete W-9 as required.	-1 Point	
	Respondent did not provide all submittals, as required.	-5 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided a completed Solicitation Response Form, as required.	1	1
	Respondent has provided Cost Proposal Sheet(s), as required.	3	3
	Respondent has completed Business Capability Form, as required.	7	7
	Respondent has provided Product Data, as required.	2	2
	Respondent has provided three (3) Letters of Recommendation, as required.	6	3
	Respondent has provided a complete E-Verify affidavit notarized, as required.	3	3
	Respondent has provide a Certificate of Insurance meeting the minimum requirements.	2	2
	Respondent has submitted a complete W-9 Form, as required.	1	0
SECTION TOTAL		25	21
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided submittals, as required.	15	15
	Respondent acknowledged and provided additional pricing details, as required.	5	5
	Respondent acknowledged products and specifications, as required.	5	5
SECTION TOTAL		25	25
<i>Pricing Analysis</i>			
	Fire Alarm Panel Annual Inspection Cost	\$36,375.00	50
	Fire Sprinkler Annual Inspection Cost	\$17,050.00	32.3
	Fire Hydrant Annual Inspection Cost	\$4,850.00	43.8
	Fire Extinguisher Annual Inspection Cost	\$7,020.00	27.3
SECTION TOTAL		50	38.4
TOTAL TABULATED SCORE		100	84.4
Notes:	Respondent did not provide three (3) Letters of Recommendation, as required.		
	Respondent included a completed Reference Form with three (3) references listed.	-3 Points	
	Respdent did not provie a complete W-9 form, as required.	-1 Point	